



# THE GOOD LADY

*Brands that inspire*

## 2019 Catalogue & Price List



# 1800 183 818

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Premium Commercial Catering  
Equipment from around the Globe

Exclusive Distributor



**HELIOSA**  
SERIE 9



THE GOOD LADY



Bringing you premium commercial catering equipment from around the globe."



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**OPERATING HOURS**  
Monday to Friday 9am-5pm



# Star Progetti

## Pioneers in heating

Established in the early 1990s by Designer and Engineer Mauro Cozzi of Milan, Star Progetti has revolutionized the hospitality and open area heating sector throughout Europe.

Star Progetti are a market leader in the design and production of infrared heaters with a focus on outstanding innovation and product quality.

Decades of experience in researching the applications of infrared technology has enabled Star Progetti to develop infrared heaters that offer a degree of heat efficiency unmatched by any other manufacturer. Their outstanding innovations include more than 10 international patents that safeguard the design and intellectual property of the company's products.

The HELIOSA heaters produce heat via short wave infrared rays, which are radiated at maximum power only a second after being switched on. That's right: instant heat in seconds. In order to achieve this exceptional performance, Star Progetti has developed exclusive patented parabolic reflectors that generate more than 60% of the required heat. This is possible because heat radiation obeys the laws of optics, both in terms of reflection and refraction.

Star Progetti is today an international group with its products enjoyed in over 60 countries worldwide. It has been chosen as a partner in the realization of heating projects for important architectural works and is appreciated by architectural firms and prestigious international venues across the Globe.

The Company is constantly introducing new features and improvements in its lines to ensure they remain a market leader in the heating sector.

The company has two factories in the province of Milan and in Cuisery in France.



# WHY CHOOSE INFRARED HEATERS FROM STAR PROGETTI?

## LOCAL WARMING

In drawings (Figs. 1 and 2) you can see the differences between a traditional hot air system and the heat produced by HELIOSA® SERIE 9. Like the sun, it is an immediate ecological heat, without movement of air and without dispersion.

With the local warming of HELIOSA® SERIE 9 it is possible to heat only the areas of interest and for the necessary time. The savings compared to traditional systems is over 70%.



## TRADITIONAL HOT AIR SYSTEM

The warm air rises upwards, forms layers and disperses in the openings: people remain in the cold with high costs.

## HELIOSA® SERIE 9

As with light, the heat is aimed and maintained, without dispersion, only on areas of interest. The result is solar-quality heat, a comfortable environment, without noise and dust, only for the time necessary, with significant energy savings: over 70% because it only heats the areas of interest.

## STAR PROGETTI TECHNOLOGY FOR HEATING ONLY THE AREAS WHERE YOU NEED FOR THE TIME YOU NEED



## INFRARED LIGHT: THE TECHNOLOGY OF THE SUN

### Application areas

- Factories and warehouses
- Indoor and outdoor work areas
- Places of worship and large meeting rooms
- Healthcare and fitness facilities
- Storage areas
- Loading and unloading bays
- Markets
- Waiting areas
- Changing rooms and sports areas
- Garages and body shops
- Terraces and outdoor areas
- Draughty areas
- Crop and livestock farms, greenhouses
- Zoos, racing stables
- Construction sector
- Restaurants, hotels, pubs and bars
- Gazebos and outdoor areas
- To avoid condensation and frost
- For public rescue operations, Civil Protection and Fire Services
- Treatment of surfaces, drying operations and all industrial processes



## THE ELECTRIC HEATING OF LARGE INDOOR AREAS

Star Progetti electric infrared heaters are the ideal solution for buildings or large indoor areas where a conventional heating system cannot be used or would be difficult to install, or result in excessive energy costs. With Star Progetti electric infrared heaters, heat remains localised in the areas frequented by people, & does not disperse up towards ceilings or towards any openings.

## ELECTRIC HEATING IN OUTDOOR AREAS

Star Progetti electric infrared heaters can be used to heat only the areas required and only for the time required, using the heat radiating properties of the infrared rays. Just like the sun, the infrared rays move through the air and heat the objects exposed to them. Heat thus remains localised only in the areas where it's effectively required, without any dispersion.

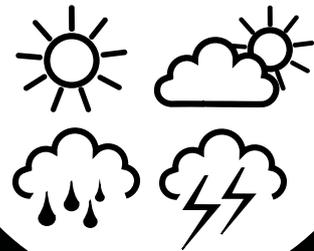


**Traditional heating systems often result in high heating costs, significant dispersion of heat and dissatisfied staff and customers.**

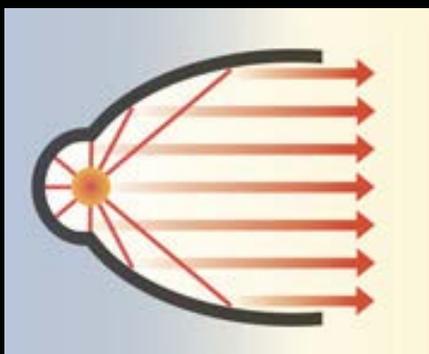
**Compared to those systems, Star Progetti electric infrared heating offers the following advantages:**

- Immediate heat, like the sun, without preheating
- Heat can be adjusted depending on requirements
- Large areas can be heated
- No heat dispersion
- No combustion and condensation - NO CO2
- Does not raise dust
- Does not make a noise
- Does not require masonry work
- No maintenance required - Star Progetti bulbs last for over 7,000 hours
- BlueApp app to control the heaters straight from a smartphone

**100% Waterproof  
Weatherproof**



Low consumption, high ambient temperature guarantee.  
Designed by the Star Progetti group.



HELIOSA® HI DESIGN RANGE GIVES YOU:

- + HEAT
- + ENERGY SAVING
- CONSUMPTIONS
- EXPENSES
- + HEATED AREA
- + SAFETY
- + ECOLOGY
- NO CO2



# Features of the HELIOSA® SERIE 9 line



REDUCED LUMINOSITY



MADE IN ITALY -  
PIONEERING DESIGN



LOCAL WARMING  
AND ENERGY SAVING



CONTROL FROM SMARTPHONE  
WITH BLUEAPP APP



HEAT ADJUSTABLE FROM  
0% TO 100%



IPX5 PROTECTION: PROTECTED  
AGAINST WATER JETS

## QUALITY

Exclusive aluminium structure, die-cast for greater durability.

## TECHNOLOGY

Bluetooth technology to easily adjust the heater directly from smartphone.

## HEAT EFFICIENCY AND ENERGY SAVING

Top heat efficiency and maximum heated area thanks to the special reflectors patented by Star Progetti.

## NO LIGHT EMISSIONS - (White Screen Models)

Special Amberlight® bulb and whitescreen glass to diminish brightness by as much as 95% (lux <100).

## ITALIAN DESIGN

Designed and engineered in Italy.

## SAFETY

Star Progetti certifies every single heater by performing a safety and functionality check. Product covered with liability insurance for greater protection of end user and distributor.

## MANAGEMENT WITH BLUEAPP® APP

The HELIOSA® SERIE 9 heaters can be managed by a free APP using Bluetooth® BLE (low energy) or with the remote control included.

Available on:



## With the APP, you can:

- Turn the heater on and off
- Gradually adjust the power from 0 to 100% on each heater or simultaneously all heaters connected to the transmitter operating area
- Manage up to 15 heaters
- Customise the heater profiles and set protection password
- Set sleep timer

A die-cast aluminium body, innovative design, infrared heater with maximum heat output and a special bulb all make the HELIOSA® Serie 9 unique.

Bluetooth technology allows you to adjust power directly from your smartphone.

The use of a special Whitescreen glass eliminates up to 95% of the light emissions.



# SAVINGS

## HEATING OUTDOOR AREAS AND OUTDOOR TERRACES OF BARS AND RESTAURANTS

With Star Progetti electric infrared heating, it is possible to heat work areas only for the time necessary, allowing for savings of up to:

- 70% on heating costs, because the heat is immediate and specifically targeted
- 50% on installation costs: all that's required is an electric cable
- 40% on the cost of heaters\*

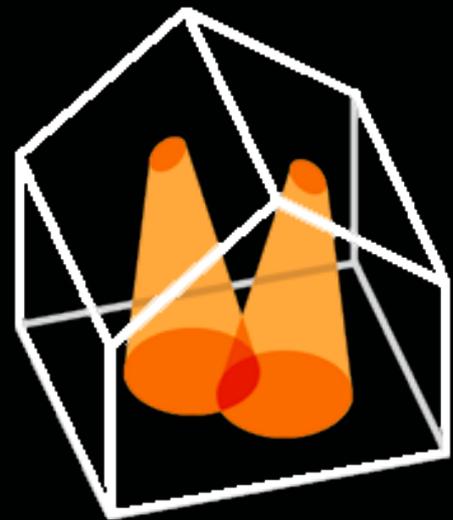


\*compared to traditional gas and air heating systems.  
Data from Star Progetti customers based on the Local Warming projects implemented.

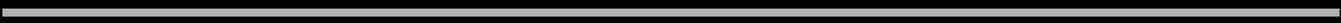
## HEATING INDUSTRIAL AREAS AND LARGE INDOOR AREAS

With Star Progetti electric infrared heating, it is possible to save up to 80% on heating costs for outdoor bar and restaurant areas.

The Below example below compares the costs for heating an outdoor area of 40 sq.m. for 6 hours, 6 days a week with Star Progetti infrared heaters and traditional gas heaters.



	Heating with Star Progetti heaters (4 x Heliosa 9S22 heaters)	Heating with gas heaters (3 x heaters)
Unit consumption of Electricity	2 kW/h	1kg/h
Area covered	100 sqm	100 sqm
Total consumption	288 kW	108 kg
Unit cost	25c per kW/hr	\$30 per 9kg bottle
<b>Total cost per week</b>	<b>\$72</b>	<b>\$356.40</b>



# CATALOGUE INDEX

## HELIOSA<sup>®</sup> SERIE 9



**HELIOSA 9**  
9S22

Heats 25 m<sup>2</sup>



**HELIOSA 99**  
99S40

Heats 45 m<sup>2</sup>



**HELIOSA 9.2**  
9/2S22BT  
with Bluetooth<sup>®</sup> and  
remote control

Heats 25 m<sup>2</sup>



**HELIOSA 99.2**  
99/2S40BT  
with Bluetooth<sup>®</sup> and  
remote control

Heats 45 m<sup>2</sup>



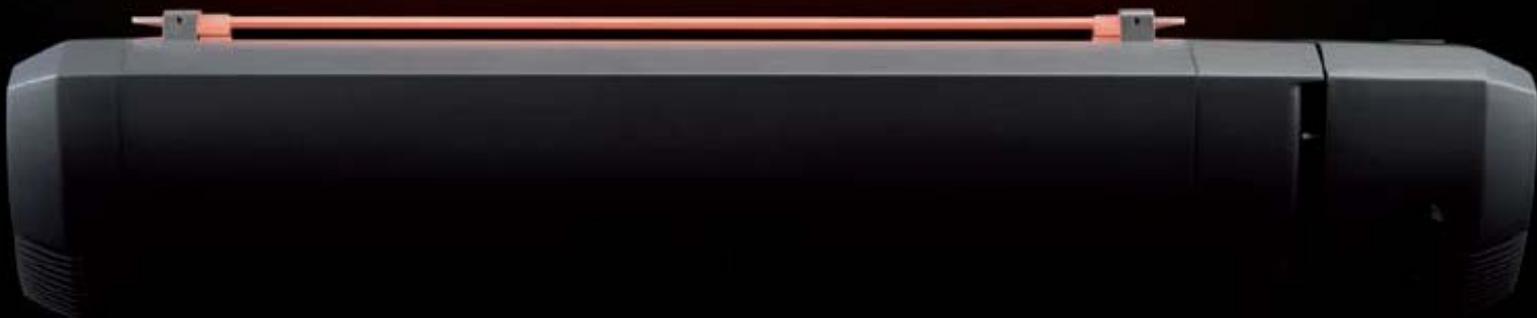
**HELIOSA 9.3**  
9/3S20BTW  
with white screen,  
Bluetooth<sup>®</sup> and  
remote control

Heats 25 m<sup>2</sup>



**HELIOSA 99.3**  
99/3S40BTW  
with white screen,  
Bluetooth<sup>®</sup> and  
remote control

Heats 45 m<sup>2</sup>





## HELIOSA 9

### 2200 WATT IPX5 WATERPROOF HEATER (9S22)

- Heated area about 20-25 square meters
- Recommended wall installation height 2.70-3.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour

Power (W)	2200
Heated Area (M <sup>2</sup> )	20/25
IP Waterproof Rating	X5
Colour	Silver
Accessories	5 metre power cable, schuko plug, connection for wall mount and on mobile support
Dimensions (mm)	465 x 195 x 113
Packing (mm)	640 x 270 x 190
Net Weight (kg)	2.45
Gross Weight (kg)	3.50
RRP	\$775 ex GST





## HELIOSA 9.2 with 2200 WATT IPX5 WATERPROOF HEATER (9/2S22BT)

- **BLUETOOTH<sup>®</sup>**
- **REMOTE CONTROL**
- **ON/OFF SWITCH**

- Heated area about 20-25 square meters
- Recommended wall installation height of 2.70-3.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour



### With the APP, you can:

- Turn the heater on and off
- Gradually adjust the power from 0 to 100% on each heater or simultaneously all heaters connected to the transmitter operating area
- Manage up to 15 heaters
- Customise the heater profiles and set protection password
- Set sleep timer

Power (W)	2200
Heated Area (M <sup>2</sup> )	20/25
IP Waterproof Rating	X5
Colour	Silver
Accessories	5 metre power cable, schuko plug, connection for wall mount and on mobile support, infrared remote control
Dimensions (mm)	540 x 195 x 113
Packing (mm)	640 x 270 x 190
Net Weight (kg)	3.17
Gross Weight (kg)	4.22
RRP	\$1,850 ex GST

# HELIOSA<sup>®</sup> 9 HEAT WITHOUT LIGHT

SERIE 9



## HELIOSA 9.3 with

- BLUETOOTH<sup>®</sup>
- REMOTE CONTROL

- WHITE SCREEN GLASS
- ON/OFF SWITCH

### 2000 WATT IPX5 WATERPROOF HEATER (9/3S20BTW)

- Heated area about 20-25-square meters
- Recommended wall installation height of 2.70-3.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour



#### With the APP, you can:

- Turn the heater on and off
- Gradually adjust the power from 0 to 100% on each heater or simultaneously all heaters connected to the transmitter operating area
- Manage up to 15 heaters
- Customise the heater profiles and set protection password
- Set sleep timer

Power (W)	2000
Heated Area (M <sup>2</sup> )	20/25
IP Waterproof Rating	X5
Colour	Silver
Accessories	5 metre power cable, schuko plug, connection for wall mount and on mobile support, infrared remote control
Dimensions (mm)	540 x 195 x 120
Packing (mm)	640 x 270 x 190
Net Weight (kg)	3.45
Gross Weight (kg)	4.50
RRP	\$2,325 ex GST

WHITE SCREEN GLASS  
<100 LUX



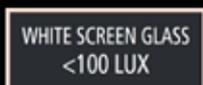


## HELIOSA 99

### 4000 WATT IPX5 WATERPROOF HEATER (99S40)

- Heated area approx. 40-45 square meters
- Recommended wall installation height 3.40-4.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour

Power (W)	4000
Heated Area (M <sup>2</sup> )	40/45
IP Waterproof Rating	X5
Colour	Silver
Accessories	Two 1.5 metre power cable, connection for wall mounting
Dimensions (mm)	910 x 195 x 113
Packing (mm)	1007 x 270 x 190
Net Weight (kg)	4.05
Gross Weight (kg)	5.55
RRP	\$1,325 ex GST





## HELIOSA 99.2 with 4000 WATT IPX5 WATERPROOF HEATER (99/2S40BT)

- **BLUETOOTH<sup>®</sup>**
- **REMOTE CONTROL**
- **ON/OFF SWITCH**

- Heated area approx. 40-45 square meters
- Recommended wall installation height 3.40-4.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour



### With the APP, you can:

- Turn the heater on and off
- Gradually adjust the power from 0 to 100% on each heater or simultaneously all heaters connected to the transmitter operating area
- Manage up to 15 heaters
- Customise the heater profiles and set protection password
- Set sleep timer

Power (W)	4000
Heated Area (M <sup>2</sup> )	40/45
IP Waterproof Rating	X5
Colour	Silver
Accessories	1.5 metre power cord, connection for wall mounting, infrared remote control
Dimensions (mm)	990 x 195 x 113
Packing (mm)	1007 x 270 x 190
Net Weight (kg)	4.90
Gross Weight (kg)	6.40
RRP	\$2,300 ex GST

# HELIOSA<sup>®</sup> 9 HEAT WITHOUT LIGHT

SERIE 9



## HELIOSA 99.3 with 4000 WATT IPX5 WATERPROOF HEATER (99/3S40BTW)

- **BLUETOOTH<sup>®</sup>**
- **REMOTE CONTROL**
- **WHITE SCREEN GLASS**
- **ON/OFF SWITCH**

- Heated area approx. 40-45 square meters
- Recommended wall installation height 3.40-4.00 m
- Recommended ceiling installation height 3.00 meters with 45° orientation
- Silver colour



### With the APP, you can:

- Turn the heater on and off
- Gradually adjust the power from 0 to 100% on each heater or simultaneously all heaters connected to the transmitter operating area
- Manage up to 15 heaters
- Customise the heater profiles and set protection password
- Set sleep timer

Power (W)	4000
Heated Area (M <sup>2</sup> )	40/45
IP Waterproof Rating	X5
Colour	Silver
Accessories	1.5 metre power cord, connection for wall mounting, infrared remote control
Dimensions (mm)	990 x 195 x 120
Packing (mm)	1007 x 270 x 190
Net Weight (kg)	5.50
Gross Weight (kg)	7.00
RRP	\$2,950 ex GST

WHITE SCREEN GLASS  
<100 LUX





## Terms and Conditions of Sale

### Definitions

1. In these terms and conditions agreement means any agreement or contract entered into for the provision of goods and/or services by The Good Lady to the customer.
2. "The Good Lady" means Catering Wholesalers Pty Ltd T/A The Good Lady of PO Box 342, Botany NSW 2019. The "customer" means any person, firm or corporation requiring goods or services from The Good Lady. "Goods" means goods supplied from The Good Lady to the customer or purchaser. "GST" means the goods and services tax as defined in a New Tax System (Goods & Services Tax) Act 1999 as amended. "Terms" means these terms and Conditions of Sale.

### Basis of Agreement

3. No amendment, alteration, waiver or cancellation of any of these terms is binding on The Good Lady unless confirmed by The Good Lady in writing. The customer acknowledges that no employee or agent of The Good Lady is authorised to make any representation, warranty or promise in relation to the goods sold pursuant to this agreement or these terms of sale, other than as contained in these terms or as confirmed in writing by The Good Lady.

4. Any written quotation provided by The Good Lady to any of its customers concerning the supply of goods and services is:

- (i) valid for thirty (30) days;
- (ii) an invitation to treat only;
- (iii) subject to the customer offering to enter into an agreement in accordance with these terms. Such agreement shall be deemed to be accepted by The Good Lady when The Good Lady confirms its acceptance of such offer in writing or by electronic means or delivers goods to the customer.

5. The Good Lady has no obligation to accept any offer from any customer and may by notice in writing vary or amend these terms at any time, provided that such variation or amendment would only apply to offers accepted by the customer after the date of such notice of variation.

6. All prices quoted in the written quotation or verbally to the customer for the supply of goods include GST and other taxes and duties payable in respect of the goods unless stated otherwise.

### Payment

7. Unless The Good Lady shall otherwise agree, payment for goods and services must be made in full prior to delivery of the goods or provision of any services. Payment by cheques are not made until the payments under the proceeds of the cheques are cleared.

8. Payment terms may be revoked or amended at the sole discretion of The Good Lady by The Good Lady giving written notice to the customer.

9. Until the full payment in cleared funds is received by The Good Lady for all goods to be supplied by The Good Lady to the customer as well as any other amount which may be owing to The Good Lady by the customer:

- (i) title and property in all goods remains vested in The Good Lady and do not pass to the customer and in the event that goods have been delivered by The Good Lady to the customer and no title to the said goods shall pass to the customer who shall hold the said goods as fiduciary bailee and agent for The Good Lady;

- (ii) The Good Lady may without notice enter any premises where it suspects any such goods may be and remove them, notwithstanding that they have been attached to other goods, not the property of The Good Lady and the customer irrevocably licences The Good Lady to enter such premises and indemnifies The Good Lady against all claims, actions, suits and demands brought by any party arising out of such action

### Risk and Insurance

10. Any risk in the goods and any responsibility to cover the goods by insurance in respect of theft, damage or otherwise passes to the customer upon the goods being dispatched from the premises of The Good Lady or from the warehouse of The Good Lady or other place where the goods may be situated and the customer shall assume all risk and liability for loss, damage or injury to persons or to properties of the customer or to third parties arising out of delivery of the goods or their use and possession.

### Acknowledgments by the Customer

11. The customer acknowledges that:

- (i) it has not relied on any advice, recommendation, information or assistance provided The Good Lady or any employee or agent of The Good Lady in relation to the sale of goods and/or services or the use or application of such goods or services;

- (ii) the customer has the sole responsibility to satisfy itself that the goods or services are suitable for the use of the customer or any contemplated use by the customer whether or not such use is known to The Good Lady; and

- (iii) any description of goods provided in a quotation or notice is given by way of identification only and the use of such description does not constitute a contract of sale by description;

- (iv) the customer must provide to The Good Lady particulars of its Australian business number, its order number and the quantity and model number, its delivery address and insurance details when The Good Lady requests it.

- (v) once a deposit has been paid, goods may be held for a maximum of 8 weeks only from date of order at the The Good Lady Warehouse. Should any order(s) be required to be held longer by The Good Lady, a 5% charge will be incurred based on the purchase price of the order per week until the goods are ready to be picked up or dispatched.

### Delivery

12. The Good Lady shall provide to the customer the estimated dates of delivery and will use its best endeavours to maintain such estimates, but shall not be liable to the customer in the event that such estimates cannot be maintained.

13. The obligations of The Good Lady as to delivery shall extend to the delivery of goods to the kerbside or street level only. In the event that there are additional delivery requirements the customer shall notify The Good Lady at a reasonable time prior to any such delivery and any additional costs thereby incurred shall be to the customer's expense.

## Inspection and Return of Goods

14. Unless the customer has inspected the goods and given written notice to The Good Lady within two (2) business days of delivery that the goods do not comply with the relevant specifications or descriptions, the goods shall be deemed to have been accepted in good order and condition and no claim for credit, non-delivery or repair of goods shall be accepted unless notification is made within two (2) days in writing to The Good Lady.

15. In the event that The Good Lady otherwise accepts the return of goods for credit, such credit will endure for a maximum of twelve (12) months from the date of first sale to the customer of the returned goods and any such return will be liable to a re-stocking fee being not less than 25% of the invoice value of the goods.

16. In the event that The Good Lady accepts the return of goods for credit, the customer remains liable for the costs of re-delivering the goods to the manufacturer and shall be liable to pay The Good Lady such costs.

17. Nothing in these terms shall oblige The Good Lady to accept returns of goods for credit if such goods were damaged during their assembly or installation and nothing shall oblige The Good Lady to pay any of the costs of assembly or installation or make it responsible for any losses arising from defective assembly or installation and nothing in this clause shall affect the construction of Clause 19 of these terms.

## Cancellation of Orders

18. No order may be cancelled, modified or deferred without the prior written consent of The Good Lady and if The Good Lady shall consent to any cancellation, modification or deferral the customer shall reimburse it for all losses including loss of profits and shall be liable to pay a cancellation and re-stocking fee being not less than 25% of the invoice value of the goods.

## The limitation of liability of The Good Lady

19. Nothing in these terms and conditions shall affect or shall be deemed to affect any right, entitlement or other remedy conferred upon the customer by the provisions of the Trade Practices Act 1974 or other State or Territory Legislation as amended and nothing in these terms shall be interpreted as excluding, restricting or having the effect of excluding, restricting or modifying the application of any of the Trade Practices Act or any State or Territory legislation applicable to the sale of goods or the supply of services which cannot be excluded, restricted or modified provided that The Good Lady liability under any aforesaid provisions is limited, at its option to:

(i) replacement or repair of the goods or the supply of equivalent goods or payment of the costs of replacing or repairing the goods or requiring equivalent goods; or

(ii) refund of the purchase price;

and The Good Lady will not be liable in any case for any consequential or other direct or indirect loss or damage arising by breach of these terms.

## Warranties

20. Subject to these terms:

(i) The Good Lady at its discretion may repair or replace any goods to remedy any failure due to faulty workmanship or materials, provided that such goods may have acceptable variance (as determined by The Good Lady).

(ii) The Good Lady is not obliged to repair or replace goods or remedy any failure due to faulty workmanship or materials unless the customer

supplies it with detailed information on the warranty form provided by The Good Lady as to the defects in the goods. The Good Lady is not liable for any collateral damage caused to the customer for any collateral damage accruing to the customer for any faulty work or materials supplied;

(iii) the customer acknowledges that any warranty given in respect of plant and equipment is the warranty of the manufacturer of the goods and that The Good Lady is not responsible for such warranties and gives no warranty of its own in respect of the said goods;

(iv) the customer acknowledges the provisions of any Act or law, (including but not limited to the Trade Practices Act 1974) implying terms and conditions and warranties or any other terms and conditions of warranties which might otherwise apply to or arise out of the agreement between The Good Lady and the customer in relation to the goods, are hereby expressly negated and excluded to the full extent permitted by law;

(v) the customer further acknowledges that the benefit of this warranty is subject to the customer not being in breach of these terms and conditions or of any additional agreement which is in place;

(vi) The Good Lady, or its representatives, being given access to the goods for the purpose of inspection and rectification of any claim;

(vii) the customer not having repaired or undertaken to repair the goods without the prior authorisation of The Good Lady nor altering the goods in any way;

(viii) the customer having used and maintained the goods in accordance with the manufacturer's recommendations, their failure not being the result of incorrect or poor maintenance by the customer;

(ix) the customer acknowledging that it has not relied upon any advice given by The Good Lady, its agents, servants, representatives or employees in relation to the suitability for any purposes of the goods

## Miscellaneous

21. This agreement shall be construed in accordance with the laws of the State of New South Wales and the parties agree to the non-exclusive jurisdiction of the Courts of the State of New South Wales and of Courts entitled to hear appeals from these Courts.

22. Failure by The Good Lady to enforce any of these terms shall not be construed as a waiver of any of The Good Lady rights.

23. If any of the terms of this agreement shall be unenforceable such terms shall be read down so as to make it enforceable or if it cannot be read down the condition shall be severed from these terms without affecting the enforceability of the remaining terms and conditions.

24. Any notices given by either party to this agreement may be delivered personally or sent by facsimile or pre-paid mail to the last known address of the addressee and shall be deemed to be received upon posting or receipt of facsimile transmission or email.

## Waiver and Assignment

25. No failure by The Good Lady to insist on strict performance of any of any terms in these terms is a waiver of any right or remedy which The Good Lady may have and is not a waiver of any subsequent breach or default by the customer.

26. Neither the agreement nor any rights arising under the agreement may be assigned by the customer without the prior written consent of The Good Lady which it may give or refuse at its absolute discretion.

 @thegoodladyau

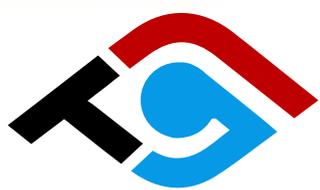
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**Distributor**



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